

Vishal Srivastava

Address: B1-2406, Panchsheel Greens 2, Sector 16B, Greater Noida (West) - 201309

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**Executive Summary**

**Commitment | Leadership | Integrity**

A Proven visionary and strategic leader having a bachelor degree with more than 15 years of experience that translates operations strategies into smooth process of operations, that commensurate with the best interest of clients & company.

Expertise

* Strategic planning and networking
* Management Information System
* Team Leading, Team Management & Leadership
* Client Satisfaction
* Operation Management

Technical Proficiency

* 3 year’s computer diploma in software & hardware.
* Basic knowledge of Ms-Office & Internet
* Platform Used: Win2000, XP-2K & Win
* Machine Language: Java & C++

5. Company Name: Vtrans India Limited

5.1 Currently Working as Manager – Franchisee Development (UP & UK) (01 Jan2023 – Till Date)

Work Profile:

* Responsible for new franchisee onboarding
* Responsible for Franchisee training
* Support to franchisee, for business growth

5.2 Also worked as ‘Manager – Delivery & Branch Operations (UP & UK) (01 Sep2021 – 31 Dec2022)

Work Profile:

* Manage all branch operations activities
* Handling inbound ground operations
* Manage all PAN India deliveries (for the region)
* Local delivery vendor management
* Feeder vehicle management
* Feeder vehicle route planning
* Driver’s & Delivery vendor training
* Training to the staff
* Coordination with all branch/FRs/TR, for inbound operations, as well as last mile deliveries
* Daily MIS sharing for inbound/outbound for un-connected booking/delivery material
* Manage prompt deliveries for all major clients

5.3 Joined as Cluster Head – UP West Area (From 10 Aug2020 – 30 Aug2021)

Work Profile:

* Backend support to Area sales & branch operation
* Manage area revenue collection
* Sales & Operations monthly review & training
* Client retention support to sales team.

4. Company Name: TrackOn Couriers Pvt Ltd.

Worked as ‘Last Mile Delivery Manager’ for Delhi NCR, from June2018 – August2020

Work Profile

* Handled last mile delivery operation for entire Delhi NCR/UP
* Manage last mile delivery for all 21 self-branches & more than 100 franchisee
* Responsible for revenue collection from all branches & franchisee
* Responsible for smooth, safe & real time delivery.

3. Company Name: Overnite Express Limited

Worked as ‘Senior Executive’ from Dec-2009 to June-2018, at Allahabad, Pune & Delhi NCR

Work Profile:

* Tracking all incoming load factor from PAN India
* To ensure 100% operation process for incoming load
* To ensure tele calling and mail for all undelivered shipments
* To ensure data punching, after delivery
* To dispatch 100% booking load
* Coordination with delivery team.
* Weekly performance review of delivery team

2. Company Name: Indian Institute of Information Technology

Worked as ‘Project Assistant’ from Dec-2003 to Oct-2009

Work Profile:

* Initiated new channels to start and increase the project value and target.
* Scan old manu scripts and books (50 years old), and upload on web
* Arrange project meeting and project staff training.
* Analyze project staff’s monthly performance report

1. Company Name: Nikhil Techno Chem Pvt. Ltd.

Worked as a ‘Office Assistant’ from Jan-2000 to Dec-2003

**Work Profile:**

* Handling customers to make them understand the process of company’s operation
* Support to marketing executives to generate revenue

**PERSONAL DETAILS**

Father’s Name: Late Aditya Prakash Srivastava

Permanent Address: B1-2406, Panchsheel Greens 2, Sector-16B, Greater Noida (West),

Date of Birth: 28 Feb/1976

Marital Status: Married

Nationality: Indian

Sex: Male

**Declaration**

I hereby declare that the information furnished by me above, is true to best of my knowledge.

Date: \_\_\_\_/\_\_\_\_/\_\_\_\_

Vishal Srivastava